

الله أكبر



Guide for Iraqi Companies Exporting to the Saudi Market

Regulatory and Customs Requirements and Product
Registration Pathways



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From Iraq to the Saudi Market

Saudi Arabia represents one of the most important regional markets for Iraqi products, supported by the continuous development of economic relations between the two countries, the opening of trade crossings, and the growing volume of trade and investment. Iraqi products have significant opportunities in the Saudi market, particularly in the food industries, dates, construction materials, agricultural products, and selected manufacturing sectors. However, entering the Saudi market requires compliance with a range of regulatory and technical requirements that vary depending on the type of product.

A product may require:

- Registration with the Saudi Food and Drug Authority (SFDA).
- Conformity certificates issued through the SABER platform.
- Accredited test reports.
- Certificates of Origin.
- Additional approvals for certain products.

Therefore, regulatory preparation before export is a key factor in the success of export operations.



Why the Saudi Market?

The Saudi market is one of the largest consumer and industrial markets in the Middle East, offering extensive opportunities for Iraqi companies across various sectors.

Key advantages that make Saudi Arabia a strategic destination for Iraqi exports include:

The largest economy in the Arab region.

More than 36 million consumers.

High purchasing power.

Major projects under Saudi Vision 2030.

Continuous expansion across industrial and commercial sectors.

A developed business environment that supports high-quality products.





Key Iraqi Products Exported to Saudi Arabia

The main products exported from Iraq to the Kingdom of Saudi Arabia include:

I Food Products

- Iraqi dates.
- Date syrup.
- Juices and beverages.
- Canned food products.
- Vegetable oils.
- Flour and grain products.
- Confectionery and processed food products.

I Agricultural Products

- Pomegranates.
- Grapes.
- Watermelons.
- Seasonal vegetables.
- Herbs and medicinal plants.

I Construction Materials

- Cement.
- Gypsum.
- Natural stone.
- Selected ceramic products.

I Chemical Industries

- Detergents.
- Plastic products.
- Plastic packaging.

I Metal Industries

- Metal pipes.
- Metal structures.
- Selected iron products.

I Manufacturing Industries

- Furniture.
- Packaging products.
- Paper products.

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Tabseer provides comprehensive conformity assessment and technical compliance solutions, helping companies meet Saudi and GCC regulatory requirements and accelerating market entry procedures.

Kingdom of Saudi Arabia

- Product registration on the SABER platform.
- Product Certificate of Conformity (PCoC).
- Shipment Certificate of Conformity (SCoC).
- Saudi Quality Mark (SQM).
- Saudi Food and Drug Authority (SFDA) certification services.
- Registration of food products and cosmetics through the GHAD platform.
- Lifting equipment certification.
- Oxo-biodegradable plastics logo certification.

Gulf Cooperation Council

- GCC Conformity Mark (G-Mark).

Sultanate of Oman

- Oman Quality Mark certification.

Arab Republic of Egypt

- Inspection and verification certificates.
- Carbon footprint calculation services.

Key Authorities Throughout the Export Journey

First: Iraqi Authorities

General Authority of Iraqi Customs

Responsible for export customs clearance procedures, reviewing documentation, issuing export declarations, and supervising the movement of goods through border crossings.

I Iraqi Ministry of Trade

Oversees commercial activities and issues certain export-related approvals depending on the type of product.

I Federation of Iraqi Chambers of Commerce

Issues Certificates of Origin for Iraqi products and certifies commercial documents related to exports.

I Ministry of Industry and Minerals

For domestic manufacturers, the Ministry is responsible for certain industrial approvals related to production and export activities.

Second: Saudi Authorities

- Saudi Standards, Metrology and Quality Organization (SASO).
- SABER Platform.
- Saudi Food and Drug Authority (SFDA).
- Zakat, Tax and Customs Authority (ZATCA).



Industrial and Consumer Products

| SASO and SABER Pathway

Many industrial and consumer products exported to Saudi Arabia are subject to technical regulations issued by the Saudi Standards, Metrology and Quality Organization (SASO) and are processed through the SABER electronic platform.

The compliance pathway begins by determining whether the product is:

Subject to one of the Saudi Technical Regulations.

Not subject to Technical Regulations.

Subject to Self-Declaration.

Required to undergo assessment by an approved Conformity Assessment Body.

| Product Certificate of Conformity (PCoC)

A Product Certificate of Conformity is issued for products subject to Technical Regulations after reviewing the technical file and verifying the product's compliance with the relevant Saudi Technical Regulation through an approved Conformity Assessment Body.

| Shipment Certificate of Conformity (SCoC)

After the Product Certificate of Conformity is issued, a Shipment Certificate of Conformity is issued for each shipment exported to the Kingdom. This certificate is required to complete customs clearance procedures.

Before Shipping, Make Sure You Have:

Registered the product on the SABER platform.

Obtained the Product Certificate of Conformity where required.

Obtained a Shipment Certificate of Conformity for each shipment.

Verified the correct HS Code.

Ensured that product information is consistent across all documents.

| Certificate of Origin

The Iraqi Certificate of Origin is one of the key documents required when exporting to the Kingdom of Saudi Arabia, as it verifies that the product was manufactured or produced in Iraq.

The Certificate of Origin is issued by:

The Federation of Iraqi Chambers of Commerce.

Authorized government entities, depending on the type of activity.

The information stated on the Certificate of Origin must match:

Commercial invoice.

Packing list.

Customs declaration.

Product details.



I Before Export

The Iraqi manufacturer or exporter should coordinate with a licensed Saudi importer registered with the Saudi Food and Drug Authority, as the importer is responsible for registration procedures and regulatory notifications.

I Customs Clearance

Electronic customs clearance procedures are completed after confirming:

- Registration is complete.
- The product matches the registered information.
- Labels are compliant.
- All required documents are complete.

I Food Labeling

Food labels must comply with Saudi and GCC requirements and include mandatory information in Arabic, such as:

- Product name.
- List of ingredients.
- Country of origin.
- Weight or volume.
- Production and expiry dates.
- Manufacturer and importer details.
- Storage and usage instructions, where applicable.

Compliance Pathways for Key Sectors

Food Industries	Registration with the Saudi Food and Drug Authority, compliant labeling, Certificates of Origin, and inspection certificates where required.
Construction Materials	SABER registration, test reports, and Saudi Quality Mark requirements for certain products.
Electrical Products	SABER registration, conformity certificates, and electrical safety and energy efficiency test reports.
Plastic Products	SABER requirements and food-contact material requirements or the Oxo-Biodegradable Plastics Logo, depending on the product.
Chemical Products	Safety Data Sheet (SDS), substance classification, and regulations applicable to chemical products.
Machinery and Equipment	Risk assessment, user manual, test reports, and conformity certificates.

Most Common Export Mistakes

- Shipping products before obtaining the required Saudi approvals.
- Selecting an incorrect HS Code.
- Inconsistencies in product information across documents.
- Using labels that do not comply with Saudi requirements.
- Relying solely on foreign certificates.
- Failing to review Saudi Technical Regulations before export.
- Working with an unqualified Saudi importer to manage registration and customs clearance procedures.
- Failing to prepare a complete technical file for the product.



- Identified the correct HS Code.
- Identified the Saudi authority responsible for the product.
- Confirmed whether the product is subject to any Saudi Technical Regulations.
- Prepared the product's technical file.
- Prepared the required test reports, where applicable.
- Ensured that labels comply with Saudi requirements.
- Obtained the Iraqi Certificate of Origin.
- Reviewed the commercial invoice and packing list.
- Obtained the Product Certificate of Conformity where required.
- Obtained the Shipment Certificate of Conformity before shipment.

Before You Start Exporting

Before shipping any product from Iraq to the Kingdom of Saudi Arabia, make sure you have:



Legal Disclaimer

This guide has been prepared for general awareness and informational purposes only and does not constitute prior approval for any product or shipment.

Regulatory requirements may vary depending on the type of product, HS Code, intended use, applicable Technical Regulations, and any updates issued by the relevant authorities.

Therefore, each product must be assessed independently, and the latest applicable requirements must be verified before production, contracting, or shipment.



Contact Information

We help Iraqi companies access the Saudi market quickly and efficiently through integrated technical compliance solutions, conformity certification management, and coordination with the relevant regulatory authorities.

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