



Guide for Egyptian Companies Exporting to the Saudi Market

Regulatory and Customs Requirements and Product
Registration Pathways



Content Review Date:
August 2026



Edition:
2026

From Egypt to the Saudi Market

The Kingdom of Saudi Arabia represents one of the most important regional markets for Egyptian companies, given the trade and economic relations between the two countries, their geographical proximity, and the diversity of Egyptian products that can be exported to the Saudi market.

Egypt also has a diverse industrial, agricultural, and food-production base, along with extensive experience in sectors such as food industries, chemicals, building materials, textiles, ready-made garments, furniture, and engineering products. Some of the key Egyptian products that can be exported to the Saudi market include:

- Food products and beverages.
- Fruits, vegetables, and agricultural products.
- Frozen and processed food products.
- Cosmetics and personal care products.
- Pharmaceuticals and medical products, subject to applicable regulatory requirements.
- Detergents and chemical products.
- Plastics and packaging materials.
- Iron, steel, and metal products.
- Cement and building materials.
- Marble and ceramics.
- Furniture and furnishings.
- Textiles and ready-made garments.
- Paper and cardboard products.
- Electrical and electronic products.
- Engineering and industrial equipment and products.

The diversity of Egyptian exports is a key strength. However, Egyptian origin does not exempt a product from Saudi conformity requirements. Products are subject to Saudi technical regulations and regulatory requirements depending on their nature and classification.

A product may require:



- Registration on the SABER Platform.
- Obtaining a Product Certificate of Conformity (PCoC), where applicable.
- Issuing a Shipment Certificate of Conformity (SCoC).
- Registration or notification with the Saudi Food and Drug Authority (SFDA) for products falling under its jurisdiction.
- Obtaining the Saudi Quality Mark for certain products.
- Meeting Gulf conformity marking requirements for certain categories.
- Obtaining additional approvals and fulfilling additional regulatory requirements depending on the nature of the product.

Therefore, advance planning and completing compliance requirements before export are essential factors for the successful entry of Egyptian products into the Saudi market.

Tabseer... Your Compliance and Saudi Market Entry Partner

Tabseer provides integrated solutions in conformity assessment and technical compliance, helping Egyptian companies and manufacturers meet Saudi and Gulf regulatory requirements and manage conformity procedures.

Kingdom of Saudi Arabia

- Product registration on the Saber platform.
- Issuance of Product Conformity Certificates (PCoC).
- Issuance of Shipment Conformity Certificates (SCoC).
- Obtaining the Saudi Quality Mark (SQM).
- Issuance of Saudi Food and Drug Authority (SFDA) certificates.
- Registration of food and cosmetic products on the Ghad platform.
- Issuance of lifting equipment certificates.
- Obtaining the Oxo-Biodegradable Plastic Logo.

Gulf Cooperation Council Countries

- Issuance of the Gulf Conformity Mark (G-Mark).

Sultanate of Oman

- Obtaining the Omani Quality Mark.

Arab Republic of Egypt

- Issuance of inspection and examination certificates.
- Carbon footprint calculation services.

Certificate of Origin and Customs Treatment

| Certificate of Origin for Egyptian Products

The General Organization for Export and Import Control (GOEIC) is responsible for issuing certificates of origin for Egyptian products. It also oversees origin and export procedures and verifies compliance with rules of origin under relevant trade agreements. The certificate of origin system includes preferential and non-preferential certificates, depending on the country and applicable agreement.

For Egyptian exports to Saudi Arabia, eligible products may benefit from preferential treatment under relevant Arab agreements when the applicable rules of origin and requirements are met.

GOEIC data indicates that the Greater Arab Free Trade Area includes Egypt and Saudi Arabia, and that the general rule of origin stated by GOEIC is based on a 40% local value-added requirement or detailed rules of origin depending on the product.

Egyptian Products and Re-Exports

Egyptian product	A product manufactured or obtained in Egypt that meets the required rules of origin.
Re-exported product	A foreign product that entered Egypt and was subsequently re-exported without acquiring Egyptian originating status; therefore, it is not automatically treated as an Egyptian-origin product.

Note

Obtaining a certificate of origin or benefiting from preferential customs treatment does not mean exemption from conformity, safety, or registration requirements with Saudi authorities. A certificate of origin relates to proving the origin of the goods and determining customs treatment, while SASO/SABER and SFDA requirements relate to product conformity, safety, and compliance with Saudi regulatory requirements. The specific rules of origin applicable to the product and the relevant agreement should also be verified before relying on any preferential treatment.

Key Authorities in the Export Journey

First: Egyptian Authorities

General Organization for Export and Import Control (GOEIC)

The General Organization for Export and Import Control is one of the key authorities in the Egyptian export system. Its responsibilities include monitoring the quality of exports and imports, issuing certificates of origin, issuing exporters' registers, and overseeing export and origin procedures.

Its departments and branches at ports monitor export procedures, issue certificates of origin, and verify rules of origin when required.

Egyptian Customs Authority

The Egyptian Customs Authority handles customs procedures related to the movement of goods out of Egypt, including customs declarations and export-related procedures.

NAFEZA Platform

NAFEZA is Egypt's single-window platform for foreign trade. It enables import, export, and transit procedures to be completed electronically through a unified point of entry for documents and procedures.

The platform provides the service of submitting export customs declarations and completing procedures for the release of goods leaving Egypt.

National Food Safety Authority (NFSA)

For food products, the National Food Safety Authority is a key authority within the food safety system. It provides a unified system for registering food establishments, including factories, storage facilities, packing centers, and others.

Second: Saudi Authorities

- Saudi Standards, Metrology and Quality Organization (SASO).
- SABER Platform.
- Saudi Food and Drug Authority (SFDA).
- Zakat, Tax and Customs Authority (ZATCA).

The role of each authority varies depending on the type and classification of the product and the regulations and requirements applicable to it.



Industrial and Consumer Products

| SASO and Saber Pathway

Many industrial and consumer products exported from Egypt to the Kingdom are subject to Saudi technical regulations issued by SASO, with products falling under the platform being processed through SABER.

The compliance pathway begins by determining whether the product is:

- Subject to one of the Saudi technical regulations.
- Not subject to technical regulations.
- Subject to self-declaration.
- Required to undergo assessment by an accredited conformity assessment body.

| Product Conformity Certificate (PCoC)

A Product Certificate of Conformity is issued for products subject to technical regulations after reviewing the technical file and demonstrating that the product complies with the relevant Saudi technical regulation through an accredited conformity assessment body.

| Shipment Conformity Certificate (SCoC)

Once the Product Certificate of Conformity requirements have been fulfilled, where applicable, a Shipment Certificate of Conformity is issued for each shipment according to the applicable pathway and is used as part of the clearance procedures.

Before Shipping, Make Sure To:

- Register the product on the SABER Platform.
- Obtain the Product Certificate of Conformity when required.
- Issue a Shipment Certificate of Conformity for each shipment when applicable.
- Verify the correct HS Code.
- Ensure that product information is consistent across all documents.
- Ensure that labels and product information comply with Saudi requirements.



Food, Beverages, Cosmetics, and Personal Care Products

Food, beverages, cosmetics, animal feed, and health products are subject to the supervision of the Saudi Food and Drug Authority (SFDA), depending on the type of product.

I Before Export

The Egyptian manufacturer or exporter should coordinate with a qualified and licensed Saudi importer and ensure that all relevant registrations, notifications, and requirements have been completed before shipment.

I Cosmetics

Cosmetic and personal care products are registered through the unified electronic Ghad system by a licensed Saudi establishment, with the need to comply with acceptable marketing claims and avoid unauthorized therapeutic or medical claims.

I Clearance

Electronic clearance procedures are completed after confirming:
Registration is complete.
The product matches the registered information.
Labels are compliant.
Required documents are complete.

I Food Labeling

Food labels must comply with the applicable Saudi and Gulf requirements and include mandatory information in Arabic, such as:

- Product name.
- List of ingredients.
- Country of origin.
- Weight or volume.
- Production and expiry dates.
- Manufacturer and importer information.
- Storage and usage instructions, where required.

I Medical Devices and Supplies

Medical devices and supplies are subject to the supervision of the SFDA, and the applicable pathway varies according to:

- Medical device classification.
- Risk level.
- Intended use.
- Country of manufacture.
- Available certificates and accreditations.
- Presence of an authorized representative in the Kingdom, where applicable.

The regulatory pathway for the product should be determined before starting export procedures, and international certificates alone should not be relied upon.

Pathways for Key Sectors

These requirements are potential requirements rather than a fixed list applicable to every product. The final requirement depends on the product, HS Code, intended use, applicable technical regulation, and other factors.

Electrical and electronic products	SABER registration, Product Certificate of Conformity, electrical safety test reports, energy efficiency requirements, and IECEE requirements where applicable.
Children Toys and low-voltage products	Gulf Conformity Mark (G-Mark), in addition to SABER requirements where applicable.
Building materials	SABER registration, conformity certificates, test reports, Saudi Quality Mark for certain products, and Saudi Building Code requirements where applicable.
Plastic products	SABER requirements, Oxo-Biodegradable Plastic Logo for certain products, and food-contact material requirements where applicable.
Industrial machinery and equipment	Risk assessment, technical file, operating manual, test reports, and technical inspection for certain products.
Chemical products	Safety Data Sheet (SDS), chemical classification, and transportation, storage, and permitting requirements for hazardous or restricted substances.



Why Do We Use the Phrase “May Require”?

Compliance requirements are not determined solely by the sector. They depend on several factors, the most important of which include:

- HS Code.
- Nature of the product.
- Intended use.
- Applicable technical regulation.
- Product components.
- Country of manufacture.
- Regulatory category.

Therefore, each product must be assessed independently.

Most Common Mistakes When Exporting from Egypt to Saudi Arabia

1) Shipping Before Completing Conformity Procedures

Starting to ship products before completing registration or obtaining the required certificates may result in clearance delays or shipment rejection.

2) Selecting an Incorrect HS Code

Selecting an inaccurate HS Code may result in the application of regulatory requirements that differ from those applicable to the product.

3) Assuming That an Egyptian Certificate of Origin Replaces Conformity

Obtaining an Egyptian certificate of origin or qualifying for preferential customs treatment does not exempt the product from Saudi conformity requirements, SABER registration, or SFDA requirements where applicable.

4) Inconsistent Information Across Documents

Some of the most common causes of delays include:

- Different product names.
- Different model numbers.
- Different manufacturer names.
- Different countries of origin.
- Different brand names.

Information must be consistent across the invoice, conformity certificates, labels, technical file, and other documents.

5) Using Non-Compliant Labels

Failure to include mandatory information in Arabic or the presence of incorrect information may result in regulatory observations or clearance problems.

6) Working with an Unqualified Importer

The success of registration and clearance procedures depends significantly on the Saudi importer's ability to manage documentation and deal with electronic systems and regulatory authorities.

7) Relying Only on Foreign Certificates

Certificates such as CE, UL, FDA, and ISO may support the technical file, but they do not automatically replace Saudi requirements when a technical regulation or specific regulatory requirements apply.



Before You Start Exporting from Egypt to Saudi Arabia

Make sure you can answer the following questions:

- Has the correct HS Code been identified?
- Is the product subject to a Saudi technical regulation?
- Does it need to be registered on the SABER Platform?
- Does it need to be registered or notified with the SFDA?
- Is the technical file complete?
- Do the test reports meet the requirements?
- Does the label comply with Saudi requirements?
- Has a qualified Saudi importer been selected?
- Have Egyptian export procedures been completed?
- Has the appropriate certificate of origin been prepared where required?
- Have customs declarations been submitted through the approved Egyptian systems?
- Do the details on the invoice, certificate of origin, bill of lading, and other documents match?

The NAFEZA Platform allows export customs declarations to be submitted electronically and the procedures for goods leaving Egypt to be completed.

Legal Disclaimer

This guide has been prepared for general awareness and guidance purposes and does not constitute prior approval for any product or shipment.

Regulatory requirements may vary depending on:

Nature of the product.

HS Code.

Intended use.

Product components.

Applicable technical regulations.

Updates issued by Saudi and Egyptian regulatory authorities.

Rules of origin and the applicable trade agreement.

Therefore, each product should be assessed independently, and the latest requirements should be verified before production, contracting, or shipping.



Contact Information

We help companies and manufacturers understand regulatory requirements, prepare conformity files, and manage certification procedures, supporting the journey of their products into the Saudi market with greater efficiency.

info@tabseergroup.com

+966920010756

www.tabseer.co